Appendix A-REVIEW OF FEES AND CHARGES FY17 - Charging recommended effective 1st April 2018 to 31st March 2019.

| All Income areas | Codes | Activity | $\begin{aligned} & \hline \text { Existing } \\ & \underline{\text { FY17 }} \\ & \text { Gross } \\ & \hline \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { Proposed FY18 } \\ \underline{\text { Gross }} \\ \hline \end{array}$ | Derbys Average | List Price Increase | QPSC <br> Visits | HLC Visits | Total visits | Current income | Projected income | $\begin{aligned} & \text { Projected } \\ & \text { increase in } \\ & \text { income } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stock | 910 | NTP Swimming badges | £3.50 | £3.60 |  | 2.86\% | 690 | 600 | 1290 | £4,515.00 | £4,644.00 | £129.00 |
|  |  | BG Badges | £3.50 | £3.60 |  | 2.86\% | 353 | 0 | 353 | £1,235.50 | £1,270.80 | £35.30 |
| Fitness Room - General | 9149 | Fitness Room (Casual) - Induction - Adult | £6.00 | £6.20 | £7.36 | 3.33\% | 40 |  | 40 | £240.00 | £248.00 | £8.00 |
|  |  | Fitness Room (General) - Induction - C4L | £3.00 | £3.00 |  | 0.00\% |  |  | 4 | £12.00 | £12.00 | £0.00 |
|  |  | Card Replacement | £2.00 | £2.00 |  | 0.00\% | 585 | 316 | 901 | £1,802.00 | £1,802.00 | ع0.00 |
|  |  | Shower | £1.50 | £2.00 |  | 33.33\% | 1337 |  | 1337 | £2,005.50 | £2,674.00 | £688.50 |
| Main Hall Activities | 9150 | Main Hall Activities - Per badminton court $\times 1$ (45m) - Adult | £9.10 | £9.30 | £10.70 | 2.20\% | 1211 | 0 | 1211 | £11,020.10 | £11,262.30 | £242.20 |
|  |  | Main Hall Activities - Per badminton (45m) - Conc/JJr | £6.40 | £6.60 |  | 3.12\% | 48 |  | 48 | £307.20 | £316.80 | £9.60 |
|  |  | Main Hall Activities - Per badminton (45m) - Member | £5.40 | ¢5.60 |  | 3.70\% | 4435 | 0 | 4435 | £23,949.00 | £24,836.00 | £887.00 |
| Activity Parties | 9164 | Dry side Activity Parties | £80.00 | £90.00 |  | 12.50\% | 36 | 23 | 59 | £4,720.00 | £5,310.00 | £590.00 |
| Swimming - Juniors | 9165 | Swimming - Junior | £2.60 | £2.70 | £3.01 | 3.85\% | 17647 | 4022 | 21669 | £56,339.40 | £58,506.30 | £2,166.90 |
|  |  | Swimming - Junior Fun based sessions from. | £2.60 | £2.70 |  | 3.85\% | 61 |  | 61 | £158.60 | £164.70 | £6.10 |
|  |  | Swimming - Junior Water Rave | £3.50 | £3.70 |  | 5.71\% | 532 | 314 | 846 | £2,961.00 | £3,130.20 | £169.20 |
| Holiday Activities | 9166 | Holiday Activities - half day non-member | £7.00 | £7.50 |  | 7.14\% | 4064 | 0 | 4064 | £28,448.00 | ¢30,480.00 | £2,032.00 |
|  |  | Holiday Activities - half day member | £6.30 | £6.75 |  | 7.14\% |  |  | 0 | £0.00 | £0.00 | £0.00 |
| Playzone | 9168 | Playzone - Child / Weekday Coffee Morning | £4.40 | £4.40 |  | 0.00\% |  | 6280 | 6280 | £27,632.00 | £27,632.00 | ع0.00 |
|  |  | Playzone - Oganisation Hire | £80.00 | ¢80.00 |  | 0.00\% |  | 28 | 28 | £2,240.00 | £2,240.00 | ع0.00 |
|  |  | Playzone - Per Child (Not Private) | £2.80 | £2.80 |  | 0.00\% |  | 464 | 464 | £1,299.20 | £1,299.20 | £0.00 |
|  |  | Playzone 12-24mnths New Price | £2.20 | £2.20 |  | 0.00\% |  | 1404 | 1404 | £3,088.80 | £3,088.80 | ع0.00 |
|  |  | Playzone - under 12 mhs | £0.60 | ع0.60 |  | 0.00\% |  | 383 | 383 | £229.80 | £229.80 | ع0.00 |
| Swimming - Clubs | 9169 | Main Pool Hire - per lane/hour | £14.30 | £14.80 |  | 3.50\% | 61.5 |  | 61.5 | £879.45 | £910.20 | £30.75 |
|  |  | Small Pool Hire - per lane/hour | £9.45 | £10.00 |  | 5.82\% |  |  |  | £0.00 | £0.00 | £0.00 |
| Swimming - Adults | 9170 | Swimming - Adult | £3.60 | £3.75 | £4.59 | 4.17\% | 33733 | 33131 | 66864 | £240,710.40 | £250,740.00 | £10,029.60 |
|  |  | Swimming - Adult Fun based sessions from.. | £3.60 | £3.75 |  | 4.17\% | 51 |  | 51 | £183.60 | £191.25 | 27.65 |
|  |  | Swimming - Adult Change4Life | £2.80 | £2.90 |  | 3.57\% | 392 |  | 392 | £1,097.60 | £1,136.80 | £39.20 |
| Leisure Pass | 9171 | Change4Life | £2.50 | £2.60 |  | 4.00\% | 221 |  | 221 | £552.50 | ع574.60 | £22.10 |
| Squash | 9172 | Squash - per court - Full | £8.10 | £8.40 | £7.56 | 3.70\% | 585 | 0 | 585 | £4,738.50 | £4,914.00 | £175.50 |
|  |  | Squash - per court - Junior/Conc | £6.20 | ع6.40 |  | 3.23\% |  |  |  | E37.20 | £38.40 | £1.20 |
|  |  | Squash - per court - Member | £4.50 | £4.50 |  | 0.00\% | 6147 | 0 | 6147 | £27,661.50 | £27,661.50 | ع0.00 |
|  |  | Squash Off Peak - per court (Promotional price used with disgression | £6.20 | ع6.20 |  | 0.00\% |  | 0 |  | £0.00 | £0.00 | ع0.00 |
| Fitness Room - Casual | 9175 | Fitness Room (Casual) - PAYP - Adult | £6.00 | £6.20 | £6.44 | 3.33\% | 533 |  | 533 | £3,198.00 | £3,304.60 | £106.60 |
|  |  | Fitness Room (Casual) - PAYP - Conc | £3.00 | £3.00 | £3.93 | 0.00\% |  |  |  | £0.00 | £0.00 | ع0.00 |
| Outdoor Synthetic Pitch | 9176 | Outside Pitch - (lhr) - Adult | £31.50 | £32.50 |  | 3.17\% | 298 | 0 | 298 | £9,387.00 | £9,685.00 | £298.00 |
|  |  | Outside Pitch - (1hr) - Conc/Jnr | £28.30 | £29.50 |  | 4.24\% | 19 |  | 19 | £537.70 | £560.50 | £22.80 |
|  | 9177 | Health Spa - (2hrs) | £5.00 | ع5.00 |  | 0.00\% |  | 1192 | 1192 | £5,960.00 | ¢5,960.00 | E0.00 |
| Main Hall - School Use | 9202 | Main Hall Education | £9.10 | ع9.30 | $\underline{\text { ع }}$. 36 | 2.20\% | 0 | 0 | 0 | £0.00 | £0.00 | ع0.00 |
| Hire of Small Hall | 9204 | Activity Studio Hire - hourly - by negotiation from | £26.50 | £27.50 |  | 3.77\% |  |  | 0 | £0.00 | £0.00 | ع0.00 |
|  |  | Table Tennis - Adult 45 mins | ع9.10 | ع9.30 |  | 2.20\% | 76 | 0 | 76 | £691.60 | ع700.80 | £15.20 |
|  |  | Table Tennis - Junior 45 mins | £6.40 | £6.60 |  | 3.12\% |  | 0 | , | £12.80 | £13.20 | E0.40 |
|  |  | Table Tennis - Adult 45 mins - Member | £4.85 | £4.85 |  | 0.00\% | 184 |  | 184 | £892.40 | £892.40 |  |
| Swimming - Family | 9208 | Swimming - Family (max. two 16yrst) | £9.00 | £9.50 | £10.00 | 5.56\% | 4082 | 619 | 4701 | £42,309.00 | £44,659.50 | £2,350.50 |
|  |  | Swimming - Family (max. two 16yrst) (school holidays) | £7.50 | £7.80 |  | 4.00\% | 44 | 28 |  | £540.00 | \&561.60 | £21.60 |
|  |  | Swimming - Family Change4Life | ع7.50 | ع7.80 |  | 4.00\% |  |  |  | £0.00 | £0.00 | ع0.00 |
| Swimming - Concessionary | 9212 | Swimming - Change4LLite | £2.60 | £3.00 |  | 15.38\% | 208 |  | 208 | £540.80 | £624.00 | £83.20 |
| Swimming Lessons - Adults | 9220 | Swimming Lesson - Adult - 45 min | £5.95 | £5.95 | £5.40 | 0.00\% | 16 |  | 16 | £95.20 | £95.20 | ع0.00 |
|  |  | Swimming - Stroke technique/improvement (10 for 8 applicable) | £3.60 | £3.75 |  | 4.17\% | 292 | 43 |  | £1,206.00 | £1,256.25 | £50.25 |
| Course - Gymnastics | 9222 | Gymnastics /trampolining - Junior (member) | £4.95 | £5.15 | £5.14 | 4.04\% | 19296 |  | 19296 | £95,515.20 | £99,374.40 | £3,859.20 |
|  |  | Gymnastics frampolining - Junior (non-member) | £5.45 | £5.70 |  | 4.59\% | 0 |  |  | £0.00 | £0.00 | ع0.00 |
|  |  | Gymnasticstrampolining - Infanttoddler (member) | £3.70 | £3.90 |  | 5.41\% | 5184 | 0 | 5184 | £19,180.80 | £20,217.60 | £1,036.80 |
|  |  | Gymnastics/trampolining - Infanttoddler (non-member) | £4.10 | £4.30 |  | 4.88\% |  |  |  | £0.00 | ع0.00 | ع0.00 |
|  |  | Gymnastics/Trampoline Academy - (member per hour) | £3.50 | £3.70 |  | 5.71\% | 4656 | 0 | 4656 | £16,296.00 | £17,227.20 | £931.20 |
|  |  | Gymnastics/Trampoline Academy - (non-member per hour) | £3.90 | £4.10 |  | 5.13\% |  |  | 0 | £0.00 | £0.00 | £0.00 |
| Fitness Classes | 9223 | Fitess Classes - Adult Indoor cycling | ع5.35 | ع5.50 |  | 2.80\% | 329 | 359 | 688 | £3,680.80 | £3,784.00 | £103.20 |
|  |  | Fitness Classes - Adult 60 minutes | £4.75 | £4.90 |  | 3.16\% | 7169 | 1609 | 8778 | £41,6995.50 | £43,012.20 | 1,316.70 |
|  |  | Fitness Classes - Junior AVERAGE CHARGE | £2.80 | £2.90 |  | 3.57\% | 276 | 49 | 325 | £910.00 | £942.50 | £32.50 |
|  |  | Fitness Classes - C4L (targetted sessions only) | £2.80 | £2.90 |  | 3.57\% | 1263 | 956 | 2219 | £6,213.20 | £6,435.10 | £221.90 |
|  |  | Fitness Classes - Health, Wellbeing \& Specialist | £2.80 | £3.00 |  | 7.14\% | 400 | 739 | 1139 | £3,189.20 | £3,417.00 | £227.80 |
|  |  | Return to Sport | £3.25 | £3.25 |  | 0.00\% | 977 | 0 | 977 | £3,175.25 | £3,175.25 | ع0.00 |
|  |  | Active Ability | £1.95 | £2.10 |  | 7.69\% | 147 |  | 147 | £286.65 | £308.70 | £22.05 |
|  |  | Arrears | £3.00 | £3.00 |  | 0.00\% | 2122 | 730 |  | £8,556.00 | £8,556.00 |  |
| Swimming Lessons - Juniors | 9224 | Swimming Lesson - Jun - 30min (member) | £4.95 | £5.15 | ${ }^{\text {¢ }}$. 06 | 4.04\% | 47250 | 23700 | 70950 | £351,202.50 | £365,392.50 | £14,190.00 |
|  |  | Swimming Lesson- Jun - 30min (non-member) | £5.45 | £5.65 |  | 3.67\% |  |  |  |  |  |  |
|  |  | Swimming Lesson-Jun - 60 min (member) | £5.45 | £5.65 |  | 3.67\% | 2950 | 1600 | 4550 | £24,797.50 | £22,707.50 | £910.00 |
|  |  | Swimming Lesson - Jnr - 60 min ( non-member) | £6.60 | ع6.85 |  | 3.79\% |  |  | 0 | £0.00 | £0.00 | ¢0.00 |
| Swimming Lessons - 1-2-1s | 9225 | Swimming Lesson - 1-2-1's | £19.06 | £19.70 |  | 3.38\% | 128 | 116 | 244 | £4,649.42 | £4,806.80 | £157.38 |
|  |  | Swimming Lesson-1-2-1's member | £16.60 | £17.20 |  | 3.61\% | 537 | 210 | 747 | £12,400.20 | £12,848.40 | £448.20 |
|  |  | Swimming Lesson - 1-2-2's | £28.60 | £29.60 |  | 3.50\% |  |  |  |  |  |  |
|  |  | Swimming Lesson - 1-2-2's member | £25.60 | £26.50 |  | 3.52\% |  |  |  |  |  |  |
| Swimming - Schools | 9226 | Main Pool - HLC/hour | £47.68 | £47.68 |  | 0.00\% |  |  | 0 | £0.00 | £0.00 | ع0.00 |
|  |  | Main Pool - QPSC/hour | £58.56 | £61.49 |  | 5.00\% | 11.5 | 0 | 11.5 | £673.44 | \&707.14 | ${ }^{233.69}$ |
|  |  | Teacher hire/hour | £21.00 | £221.75 |  | 3.57\% | 11.5 |  | 11.5 | £241.50 | £250.13 | ع8.63 |
| Room Hire | 9234 | Training room hire (by negotition but from...) | £15.00 | £15.00 |  | 0.00\% | 100 |  | 100 | £1,500.00 | £1,500.00 | £0.00 |
| Swimming - Promotions | 9239 | Swimming - Promotions - 10 tor 8 | £28.80 | £30.00 |  | 4.17\% | 479 |  | 479 | £13,795.20 | £14,370.00 | £574.80 |
|  |  | Swimming - Promotions - 10 for 8-Change4Life | £22.40 | £23.20 |  | 3.57\% | 791 |  | 791 | £17,718.40 | £18,351.20 | £632.80 |
| Swimming - Parties | 9240 | Swimming - Main Pool | £115.00 | £125.00 |  | 8.70\% | 33 | 16 | 49 | £5,635.00 | £6,125.00 | £490.00 |
|  |  | Swimming - Small Pool | £85.00 | £90.00 |  | 5.88\% | 60 |  | 60 | £5,100.00 | £5,400.00 | £300.00 |
| Course - Other | 9244 | Adult sports courses from... | £4.00 | £4.00 |  | 0.00\% |  | 0 | 0 | $\varepsilon_{0} 0.00$ | £0.00 | £0.00 |
|  |  | Junior sports courses from. | £3.10 | £3.10 |  | 0.00\% |  |  | 0 | £0.00 | £0.00 | £0.00 |
|  |  | Pool Liteguard Courses | £230.00 | £230.00 |  | 0.00\% | 11 | 0 | 11 | £2,530.00 | £2,530.00 | £0.00 |
|  |  | Pool Lifeguard Courses - Chesterield College | £170.00 | ع180.00 |  | 5.88\% | 23 | 0 | 23 | £3,910.00 | £4,140.00 | £230.00 |
|  |  | First Aid 3 days | £185.00 | ¢185.00 |  | 0.00\% |  |  | 0 | £0.00 | £0.00 | ع0.00 |
|  |  | Firist Aid 2 days | £125.00 | \&125.00 |  | 0.00\% |  | 0 | 0 | £0.00 | £0.00 | £0.00 |
|  |  | First Aid 1 day | £85.00 | £85.00 |  | 0.00\% |  |  |  | £0.00 | £0.00 | ع0.00 |
| Membership Fees | 9245 | Memberships Fee's - DD's - Full | £27.80 | £28.90 | $\underbrace{235.22}$ | 3.96\% | 20000 | 17000 | 37000 | £1,028,600.00 | £1,069,300.00 | £40,700.00 |
|  |  | Memberships Fee's - DD's - Conc/Corp | £23.50 | £24.40 | £25.26 | 3.83\% |  |  | 0 | £0.00 | £0.00 | £0.00 |
|  |  | Memberships Fee's - DD's - Student | £15.50 | £16.00 | £22.26 | 3.23\% |  |  | 0 | £0.00 | ع0.00 | £0.00 |
|  |  | Memberships Fee's - DD's - Family (4) | £55.60 | £57.80 |  | 3.96\% |  |  | 0 | £0.00 | £0.00 | £0.00 |
|  |  | Memberships Fee's - DD's - Motiv8 | £9.50 | £10.00 | £15.50 | 5.26\% |  |  | 0 | £0.00 | ع0.00 | ع0.00 |
|  |  | Memberships Fee's - 3 month pre-paid - Full | £100.80 | £105.00 |  | 4.17\% | 765 | 612 | 1377 | £138,801.60 | £144,585.00 |  |
|  |  | Memberships Fee's - 3 month pre-paid - ConclCorp Memberships Fee's - 3 month pre-paid - Student | $\frac{£ 76.50}{\text { £52.00 }}$ | £79.80 ¢54.00 |  | $4.31 \%$ <br> $3.85 \%$ |  |  | 0 | E0.00 E0.00 | £0.00 | ${ }_{\text {coiou }}$ |
|  |  | Memberships Fee's - 3 month pre-paid - Student Memberships Fee's - 3 month pre-paid - Family (4) | ¢52.00 | ${ }_{\text {¢ } 210000}^{\text {¢ }}$ |  | 3.8.8\% |  |  | 0 | £0.00 ع0.00 | £0.00 ¢0.00 | $\underline{\varepsilon 0.00}$ |
|  |  | Memberships Fee's - 3 month pre-paid - Motiv8 | ¢37.50 | E39.00 |  | 4.00\% |  |  | 0 | ع0.00 | ع0.00 | £0.00 |
|  |  | Memberships Fee's - 12 month pre-paid - Full | £355.80 | £317.90 |  | 3.96\% | 73 | 58 | 131 | £40,059.80 | £41,644.90 | £1,585.10 |
|  |  | Memberships Fee's - 12 month pre-paid - Conc/Corp | £258.50 | £268.40 |  | 3.83\% |  |  | 0 | £0.00 | £0.00 | ع0.00 |
|  |  | Memberships Fee's - 12 month pre-paid - Student | £170.50 | \&176.00 |  | 3.23\% |  |  | 0 | £0.00 | £0.00 | ع0.00 |
|  |  | Memberships Fee's - 12 month pre-paid - Family (4) | £611.60 | £635.80 |  | 3.96\% |  |  | 0 | £0.00 | £0.00 | £0.00 |
|  |  | Membershisp Fee's - 12 month pre-paid - Motiv8 | ع104.50 | E110.00 |  | ${ }^{5.26 \%}$ |  |  | 0 | £0.00 | £0.00 | £0.00 |
|  |  | Memebership Fee's CBC Workplace | £15.00 | £15.00 |  | 0.00\% |  |  | 0 | £0.00 | ع0.00 | ع0.00 |
| Climbing Wall | 9248 | One month prorata membership (e.g. armed forces leave, etc) Climbing Wall - Adult inc Concession | $\frac{23.50-£ 33.6}{¢ 5.00}$ | $\frac{\text { £23.50-£33.60 }}{\text { ¢5.15 }}$ |  | 3.00\% |  | 873 | 873 | £4,365.00 | £4,495.95 | $\stackrel{\text { ¢ }{ }_{\text {¢ }} \text { ¢0000 }}{ }$ |
| Clmoing War | 924 | Climbing Wall - Taster | ${ }^{\text {E.4.00 }}$ | ${ }^{\text {E 4 }}$ ¢ 115 |  | 3.75\% |  | 254 | 254 | £1,016.000 | £41,054.10 | £38.10 |
|  |  | Climbing Wall - Koala | £4.95 | ع5.10 |  | 3.03\% |  | 158 | 158 | ¢782.10 | £805.80 | £23.70 |
|  |  | Climbing Wall - Monkey Club | £5.35 | £5.55 |  | 3.74\% |  | 553 | 553 | £2,958.55 | £3,069.15 | £110.60 |
|  |  | Climbing Wall - Chimp Club | £9.00 | ¢9.00 |  | 0.00\% |  | 203 | 203 | £1,827.00 | £1,827.00 | £0.00 |
|  |  | Climbing Wall - Induction | £20.00 | £20.00 |  | 0.00\% |  | 46 | 46 | £920.00 |  |  |
|  |  | Climbing Wall - Induction DD |  | ع0.00 |  | $\frac{\text { \#DIV/0! }}{7.14 \%}$ |  |  | $\bigcirc$ | ¢0.00 |  | $\underline{\text { ¢0.00 }}$ |
|  |  | Climbing Wall - Parries 7 -12 persons NEW | £63.00 | E65.00 |  | 3.17\% |  |  | 0 | ع0.00 | £0.00 | £0.00 |
|  |  | Climbing Wall - Adult inc Concession 1048 NEW | £40.00 | £41.20 |  | 3.00\% |  | 29 | 29 | £1,160.00 | £1,194.80 | £34.80 |
|  |  | Climbing Wall - Chimp Club 1048 NEW | £72.00 | £72.00 |  | 0.00\% |  |  | 0 | £0.00 | £0.00 | £0.00 |
|  |  | Climbing Wall - Monkey Club 1048 NEW | £42.80 | £44.40 |  | 3.74\% |  |  | 0 | £0.00 | £0.00 | ع0.00 |
|  |  | Photocopying - Black per copy | $\underbrace{\text { ¢0.08 }}_{\text {¢0.04 }}$ | ¢0.05 |  | $\frac{25.00 \%}{2500 \%}$ |  |  | 0 | 20.00 | ع0.00 |  |
|  |  | Pholocopying - Colour per copy |  |  |  |  |  |  |  |  |  |  |

## Notes

No concessions on courses
Fitness classes are average given various types of classes and length
Sports courses to be worked out pro-rate to an hourly rate given length of coaching sessio
All dryside courses to include badminton, squash, etc.
To do...
Check concession policy
Check neighbouring authorities
Check spors hall income and VAT
check soft play pricing with non continuation of café

